

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 01241 280348Z

14

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W

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R 280324Z JAN 76

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 6414

UNCLAS TOKYO 1241

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC MARCH COMPUTER '76 EXHIBITION

REF: (A) USDOC 01160, (B) USDOC 01286

1. REFTEL (A) PARA ONE: TC WILL CONFIRM RECEIPT OF DOCUMENTS/
CONTRIBUTION FROM MATSUSHITA, MULTI-ACCOUNT INCLUDING INFORMER.

2. REFTEL (A), (B): TC/EMBASSY COMMERCIAL SECTION DELAYING
TCS FOR TALLY WILL ARRIVAL OF R.E. MADDY BUT WILL BE PREPARED
TO ASSIST IF REQUESTED. TC WILL INDICATE JAPAN RADIO AS TALLY'S
JAPAN REP ON ALL PROMOTIONAL MATERIALS AND BOOTH IDENTIFICATION.
PLS ADVISE ASAP IF TALLY OBJECTS TO ABOVE. REFTEL (B): TC WILL
PROCEED TCS AND SECURE INTERPRETERS FOR ALL EXCEPT TALLY AND ICS.

3. REFTEL (A) PARA THREE: TC AGREES OIM COMMENTS NOT EXERT
FURTHER PRESSURE RE SLIDES AND HAS CANCELLED PLANS FOR SLIDE
PRESENTATION.

4. NS: AS WAS CASE WITH RECENT PARIS TRADE CENTER COMPUTER
SHOW, TC CONDUCTING JOINT PROMOTION ACTIVITY WITH INTEGRATED
COMPUTER SYSTEMS. ICS REP IN JAPAN, KENJI YONEDA OF ENGINEER
INTL INC WILL CONDUCT INDEPENDENT MICRO COMPUTER CONGRESS
AT KIKAI SHINKO KAIKAN BLDG, TOKYO, MARCH 13-19, 1976.
ALL OF YONEDA'S CONGRESS PROMOTION ATERIALS INCLUDE TC
EXHIBITION INFO. ALTHOUGH ICS'S PA DOES NOT INDICATE
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ENGINEER INTL INC AS ITS JAPAN REP, DR. COLLINS MAY WISH TO

INCLUDE THIS FIRM IN TC PROMOTIONAL MATERIALS AND BOOTH
IDENTIFICATION. PLS ADVISE.
HODGSON

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NNN

Message Attributes

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Draft Date: 28 JAN 1976
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Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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